

**Contact:** Sylvia MacArthur  
sylvia.macarthur@ircsearchpartners.com  
1 416 920 0092  
www.ircsearchpartners.com

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## **IRC Global Executive Search Partners expands global platform**

*Buenos Aires-based firm joins alliance, completing coverage in high-growth region*

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IRC Global Executive Search Partners (IRC), an alliance of independent executive search firms and a market leader in the global executive search industry, welcomes Argentina-based Oxford Partners as a new member firm.

“Oxford Partners fits really well with IRC’s global executive search boutique focus,” says Sylvia MacArthur, president of the Executive Board of IRC Global Executive Search Partners. “IRC is committed to the highest possible standards in management recruitment services. Comprised of independent, owner-operated firms, our members have a personal stake in the outcome of each and every assignment, local and global, without the hierarchy and bureaucracy existing in large firms. Oxford Partners’ exceptionally well-qualified partners are all dedicated to combining extensive local knowledge with international expertise.”

Oxford Partners is a boutique executive search firm that focuses on upper executive-level management positions. It is part of a group of companies – RHUO – run by three partners: Rubén Heinemann, Alejandro Mascó and Ana Renedo. The firm also conducts cross-border executive searches, and is renowned for finding Argentine-based executives for major multi-national companies.

As Rubén Heinemann explains: “International networking is a ‘must’ for our large, national and international clients – and, through our membership in IRC, we can now offer a seamless, cross-cultural, cross-border service. Our specialized, local knowledge will also enhance our IRC partners’ client services in Argentina, Uruguay and Paraguay, with international corporations, non-profit organizations or family-owned companies.”

“This alliance also allows us to provide differential value to our regional customers,” adds Alejandro Mascó. “Lowering costs and maximizing our client’s operations is our mission.”

Ana Renedo concluded: “Hunting for high-level executives goes beyond national boundaries. Oxford Partners is a flexible company, with international, national and regional, expertise.”

Oxford Partners’ sector focus includes consumer services, health care, oil and gas, technology, communication and industry. A new division, Next Step, for outplacement and coaching is led by director Analía Fierro.

“All our company partners come from successful careers,” says Rubén. “We offer professional backgrounds and age range, which means we can build rapport with various diverse clients. We identify talents, internal and external, to improve our clients’ capacity to compete in and adapt to a globalized world.”

**About Oxford Partners**

Oxford Partners was founded at the beginning of 2009 with the clear vision of offering value to clients through the identification, evaluation and selection of top-level executives. We work with a variety of clients – national and international companies, private equity firms, Government and non-profit organizations, and family-owned companies – in Argentina, Uruguay and Paraguay. Our consultants have worked in different countries in the region and worldwide, and in several types of projects and cultures, all of which provides deep understanding of the strategy, nature and specific demands of different businesses, and executive roles. Our commitment to deliver the highest service standards guides all our processes.

**About IRC Global Executive Search Partners**

IRC Global Executive Search Partners is a market leader in the global executive search industry with a track record of over 20,000 completed assignments for 1,000+ clients in almost every conceivable industry segment and function. Our clients range from large multinationals to middle market companies that enjoy the advantage of working with leading local firms around the globe, providing them access to expert local market knowledge, the agility and commitment of owner operated firms and the global reach of a strong alliance. With a growing roster of leading executive search firms across Europe, the Americas, Asia and Australia, IRC Global Executive Search Partners has more than 250 accomplished executive search professionals. Ranked among the world's 15 largest retained search firms, IRC Global Executive Search Partners has been providing consistent and high-performance executive search solutions to its clients for the past fifteen years.

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